

RFP: COVJA/P&E/TRTLA/1971/2022 DT: 25.02.2022  
Supply & Installation of Class A TRTL Safes to various Branches in our Vijayawada Circle

CORRIGENDUM-II DATED 19.03.2022  
(REVISION TO CORRIGENDUM –I DATED 15.03.2022)  
TENDER REFERENCE NO: COVJA/P&E/TRTLA/1971/2022 Dated 25.02.2022

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**REPLIES TO PREBID MEETING QUERIES HELD ON 09.03.2022**

| Sl. No: | RFP Page | RFP Clause No. | Existing Clause                                                                                                                                                                                                                                      | Firm Name                         | Query/Suggestions                                                                                                                                                                                                                                                                                                                                                         | Response of the Bank                                                                                                                                                                                                                                                                                                                                                                                                                          |
|---------|----------|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1       | 5        | 5              | The Bidder should have supplied and installed the minimum quantity of 80 Nos of Class A TRTL safes to any Public Sector Banks/ Scheduled Commercial Bank/ Financial Institutions in India in the last three years as on 31.03.2021 in a single year. | M/s Gunnebo India Private Limited | Satisfactory delivery certificate from the respective offices indicating the dates and quantities supplied in respect of the above mentioned purchase order.- So we need to submit data for any one year only? Kindly allow date upto 31.12.2021 as arranging recent documents is easy and kindly allow extension time for submission of delivery proof post tender date. | The Bidder should have supplied and installed the minimum quantity of 80 Nos of Class A TRTL safes to any Public Sector Banks/ Scheduled Commercial Bank/ Financial Institutions in India in the last three years as on 31.12.2021 in a single year.<br><br>Firms to upload the PODs given by the customer and self-declaration of the firm confirming the eligibility. The placement of order is subject to verification of the eligibility. |
| 3       | 20       | 13.2           | The support for maintenance of TRTL safes and its components viz. biometric access controls, battery backup, alarm systems etc supplied should be available for a minimum period of 5 years after warranty period by the bidder                      | M/s Gunnebo India Private Limited | Need clarity on AMC for Biometric /Regular A Class safes.                                                                                                                                                                                                                                                                                                                 | It is comprehensive AMC includes repairs & replacement of all the accessories mentioned. AMC covers all the components of the Safe as well accessories like biometric access controls, battery backup, alarm systems etc supplied should be available for a minimum period of 5 years after warranty period by the bidder.                                                                                                                    |
| 12      | 15       | 3.1            | The supply and delivery of the safes has to be completed within a period of 30 days from the date of receipt of the Purchase order by the bidder. The safes should be made operational within 30                                                     | M/s. Godrej                       | Request you to revise the delivery timeline to 90 to 120 days. Reasoning will be given In the Pre bid meeting                                                                                                                                                                                                                                                             | The supply and delivery of the safes has to be completed within a period of 45 days from the date of receipt of the Purchase order by the bidder. The safes should be made operational                                                                                                                                                                                                                                                        |





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|----|----|------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    |    |            | days from the date of receipt of the Purchase order by the bidder                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                              |                                                                                                      | within 45 days from the date of receipt of the Purchase order by the bidder                                                                                                                                                                                                                                                                             |
| 13 | 17 | 7.1        | If the bidder fails to deliver and operationalizing the TRTL safes within the specified time, the Bank shall have the option to accept or reject the TRTL safes delivered by the bidder after the expiry of the time period specified in the RFP. In case of acceptance of the delayed operational of the TRTL safes, the bidder shall be liable to pay the Bank the following amount as Liquidated damages at the rates specified below, for each completed week of delay or part thereof, on the cost price of the TRTL safes as per item 1 of BOQ. | M/s. Godrej                  | Request for wave off of LIQUIDITY DAMAGES. Reasoning will be given in the pre Bid Meeting.           | No change in the subject clause/specification.                                                                                                                                                                                                                                                                                                          |
| 14 | 6  | 1.1.1<br>b | Masked price bid.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | M/s<br>Methodex<br>Systems.  | Clarity On Masked Price                                                                              | It is meant for offline bidding only and can be ignored.                                                                                                                                                                                                                                                                                                |
| 17 | 55 | 2.2        | In respect to your clause of Startup/ MSME and latest definitions under MSME Rules, If the bidder is a Micro or Small Enterprise as per latest definitions under MSME rules, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria". If the bidder is OEM of the offered products, it would also be exempted from the "OEM Average Turnover" criteria.                                                                                                                                             | M/S Safe and Security System | We would like to know if MSME/ Startup are exempted from Turnover /Prior Experience criteria or not? | For the extents of this RFP, MSME/Start-ups are not exempted from Turnover/Prior experience since the procurement involves items for critical security operations, which is in tune with the MoF norms towards public procurements. Provisions available for MSME's are highlighted in Clause 17 of General Rules & instructions to bidders in the RFP. |





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|----|---|-------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 18 |   |       | Mode of Tender                                                                                                                                                  | M/S Safe and Security System | We would like to make a point that these Class A safes are readily available on GEM Portal and Additional Specifications can be added while making bid on it, then why has the bank decide to violate the Office Memorandum No.F.6/14/2020-PPD by Ministry of Finance?<br>Also the GEM Availability report which is a mandate w.e.f. 1st July 2020 would be a clear mislead to the ministry and CVC in this regard. | For the Subject procurement, Bank intends to opt for reverse auction through open tendering, with split clause for better price discovery & shorter delivery periods. Further to incorporate the modalities of the procurement such as splitting of the quantities, post-delivery testing conditions, payment terms detailed in the tender, online open tendering with reverse auctioning is adopted. |
| 19 | 6 | 1.1.2 | Tenders to be submitted only through online from the e-Procurement portal <a href="https://canarabank.abcpurchase.com">https://canarabank.abcpurchase.com</a> . | All the above vendors        | Technical Bids to be placed through offline mode.                                                                                                                                                                                                                                                                                                                                                                   | We confirm that both Technical and Financial Bids are to be submitted online as per procedure mentioned in RFP by 07.04.2022, 3:00 PM.                                                                                                                                                                                                                                                                |

#### REVISED RFP CLAUSES

| SI No | Clause | Page No | Existing Clause                                                                                                                                                                                                                                                                                           | Nature       | Modified Clause                                                                                                                                                                                                                                                                                                          |
|-------|--------|---------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1     | A.6    | 10      | The tender should submit the Earnest Money Deposit of Rs. _____/- (Rupees _____ only) by way of Demand Drafts of a Scheduled commercial Bank issued in favour of Canara Bank, _____ Office payable at _____/BG issued by a Nationalized Bank other than Canara Bank to be eligible for submitting the Bid | Modification | The tender should submit the Earnest Money Deposit of Rs. _____/- (Rupees _____ only) by way of Demand Drafts of a Scheduled commercial Bank issued in favour of Canara Bank, _____ Office payable at _____/BG issued by a <b>Scheduled commercial Bank</b> other than Canara Bank to be eligible for submitting the Bid |



|   |     |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                  |                                                                                                             |
|---|-----|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-------------------------------------------------------------------------------------------------------------|
| 2 | A.3 | 11 | <p><b>DETERMINATION OF L-1 PRICE:</b></p> <p>The L-1 bidder will be determined on the basis of the lowest price quoted for the Total Cost of Ownership. The Total Cost of Ownership (TCO) will be arrived based on the Bill of Material Annexure D and the L1 bidder will be determined accordingly. The Total Cost of Ownership will be calculated as follows.</p> <p>TCO = Total Cost of Safes + Present value of the AMC cost for 5 years after warranty.</p> <p>Basing on the TCO, Ranking of the Bidders will be determined.</p> <p>The Present Value (PV) for the AMC component per year will be calculated as per the following formula:</p> $PV = \frac{C}{(1+r)^n}$ <p>Where 'C' is the annual AMC amount of each year<br/>'r' is repo linked lending rate(RLLR) which is at present 6.9%<br/>'n' is 1 for 1st year, 2 for 2nd year.....5 for 5th Year.</p> <p>The above mentioned calculation is for Price comparison purpose only. In case of quoting for very low abnormal AMC rates, Bank reserves the right to seek for the Performance Guarantee to the extent of 10% of the project cost throughout the 6 year period (1year Defect Liability period and 5 years under AMC).</p> | Modifi<br>cation | The L-1 bidder will be determined on the basis of the lowest price quoted for the subject supply            |
| 3 | A.4 | 12 | The L1, L2 & L3 will be determined on the basis of the lowest price (Cost of safes + AMC charges for 5 years) in the Reverse Auction.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Modifi<br>cation | The L1, L2 & L3 will be determined on the basis of the lowest price (Cost of safes) in the Reverse Auction. |
| 4 | B.2 | 16 | Contents of table to be modified : Supply of Class A TRTL safe complying with IS 550 (Part-1): 2014 and maintenance for 6 years (Including warranty period).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Modifi<br>cation | Supply of Class A TRTL safe complying with IS 550 (Part-1): 2014                                            |
| 5 | B.2 | 16 | Contents of table to be modified : Supply of Class BB TRTL safe complying with IS 550 (Part-1): 2014 and maintenance for 6 years (Including warranty period).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Modifi<br>cation | Supply of Class BB TRTL safe complying with IS 550 (Part-1): 2014                                           |



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|    |                                                                          |       |                                                                                                                                                                                                                                                                     |              |                                                                                                                                                                                            |
|----|--------------------------------------------------------------------------|-------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 6  | B.4.3                                                                    | 17    | The AMC prices shall be firm and binding without any escalation whatsoever for entire period of 5 years of contract after warranty period of one year.                                                                                                              | Deletion     | Clause deleted                                                                                                                                                                             |
| 7  | B.12.3                                                                   | 21    | During the said warranty period of 12 months, the bidder shall without any extra cost, attend to any difficulties/defects/replacements that may arise in the operation of the system. There should be regular preventive maintenance at least once in three months. | Modification | During the said warranty period of 12 months, the bidder shall without any extra cost, attend to any difficulties/defects/replacements that may arise in the operation of the system       |
| 8  | B.13                                                                     | 22,23 | Annual Maintenance Contract                                                                                                                                                                                                                                         | Deletion     | Clause deleted                                                                                                                                                                             |
| 9  | B.18                                                                     | 24    | Guarantees for software                                                                                                                                                                                                                                             | Deletion     | Clause deleted                                                                                                                                                                             |
| 10 | B.19                                                                     | 24    | If any of the peripherals / components are not available during the warranty / AMC period, the substitution shall be carried out with peripherals / components of equivalent or higher capacity.                                                                    | Modification | If any of the peripherals / components are not available during the warranty period, the substitution shall be carried out with peripherals / components of equivalent or higher capacity. |
| 11 | Annexure D : Indicative Price Bid & Bill of Material : Table Row No. 3 : | 35    | Annual Maintenance Charges                                                                                                                                                                                                                                          | Deletion     | The field to be deleted. There shall be no AMC as per revised terms of RFP.                                                                                                                |
| 12 | Annexure D : Notes : Bullet Point 3 :                                    | 36    | All the above prices and AMC charges should be inclusive of all imports cost, duties, excise duty, and exclusive of applicable Taxes like Goods & Service Taxes etc.                                                                                                | Modification | All the above prices should be inclusive of all imports cost, duties, excise duty, and exclusive of applicable Taxes like Goods & Service Taxes etc.                                       |
| 13 | Annexure D : Notes : Bullet Point 4                                      | 36    | The present value (PV) of AMC price offered ....                                                                                                                                                                                                                    | Deletion     | Clause deleted                                                                                                                                                                             |
| 14 | Annexure E : Point 13                                                    | 38    | The lock of the Gold loan safe door shall have mechanism which disables key withdrawal in lock open condition.                                                                                                                                                      | Deletion     | Clause deleted                                                                                                                                                                             |

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|    |                       |    |                                                                                                                                                                                                                                                                   |              |                                  |
|----|-----------------------|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----------------------------------|
| 15 | Annexure E : Point 19 | 38 | Dual authentication biometric login for key holders with electronic display, with capacity to store more than 5 users.                                                                                                                                            | Deletion     | Clause deleted                   |
| 16 | Annexure E : Point 20 | 38 | The system shall have a wirelessly integrated alarm system panel, capable of generating calls/SMS via GSM Module, incase of attack, duress, low battery etc.(SIM card shall be provided by the Bank)                                                              | Deletion     | Clause deleted                   |
| 17 | Annexure E : Point 21 | 38 | In-built alarm generating capacities, with internal battery backup and wireless transmitting alarm system within the safe. There shall be external independent alarm system configured with the safe with receiver, alarm panel, hooters etc.                     | Deletion     | Clause deleted                   |
| 18 | Annexure E : Point 22 | 38 | On burglary attempts, the safe shall trigger an alarm via a hooter and sends an alert to a minimum of 5 registered mobile numbers. During duress situations, the safe shall have built in systems to send silent alarm to minimum of 5 registered mobile numbers. | Deletion     | Clause deleted                   |
| 19 | Annexure E : Point 23 | 39 | The panel shall have provision for silence key, reset key.                                                                                                                                                                                                        | Deletion     | Clause deleted                   |
| 20 | Annexure E : Point 24 | 39 | Power supply shall be via built in batteries for the TRTL safes, ideally using 12V SMF batteries. There shall be provision of providing external DC power to the safe, incase of need. The safe shall be supplied along with a spare 12V SMF battery.             | Deletion     | Clause deleted                   |
| 21 | Annexure E : Point 25 | 39 | For the panels, external power supply shall be provided by the Bank.                                                                                                                                                                                              | Deletion     | Clause deleted                   |
| 22 | Annexure E : Point 26 | 39 | Time lock and holiday scheduling provision shall be available for the locks.                                                                                                                                                                                      | Deletion     | Clause deleted                   |
| 23 | Annexure E : Point 27 | 39 | Adjustable delay period before sounding alarm, sending SMS.                                                                                                                                                                                                       | Deletion     | Clause deleted                   |
| 24 | Annexure E : Point 28 | 39 | Biometric system shall have provision for storage and retrieval of at least 1000 events.                                                                                                                                                                          | Deletion     | Clause deleted                   |
| 25 | Annexure E : Point 29 | 39 | System shall have an option of reconfigurable assignment of administrator, users.                                                                                                                                                                                 | Deletion     | Clause deleted                   |
| 26 | Annexure G            | 40 | Name/Address of Branch                                                                                                                                                                                                                                            | Modification | Name / Address of Branch / Floor |



|    |                     |    |                                                                                                                                                                                                                                                  |                   |                                                                                                                                                                                                                                       |
|----|---------------------|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 27 | Annexure G : Note a | 40 | The Bidder should be able to provide qualified service engineers for attending the problems if any during the Warranty/AMC period. The availability of services of the engineers for the proposed locations as per Annexure G should be ensured. | Modifi-<br>cation | The Bidder should be able to provide qualified service engineers for attending the problems if any during the Warranty. The availability of services of the engineers for the proposed locations as per Annexure G should be ensured. |
| 28 | Annexure A2         | -  | The said Annexure has been attached.                                                                                                                                                                                                             | Addi-<br>tion     | Annexure A2 as per attached format to be added                                                                                                                                                                                        |

*H. S. Sankar*  
 MANAGER(Technical)

*R. S. Sankar*  
 SENIOR MANAGER

*Prabhanjan Kumar*  
 DIVISIONAL MANAGER  
 PRABHANJAN KUMAR  
 S. O. S. P. No. 47001



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**ANNEXURE - A2**

**Details of Offices/ Branches /Service Centers**

| Sr No | Place | Postal Address | Contact Details (including Name of In charge and his contact no. email etc) | Service Facilities Available (Describe ) | No of Engineers | Jurisdiction |
|-------|-------|----------------|-----------------------------------------------------------------------------|------------------------------------------|-----------------|--------------|
| 1     |       |                |                                                                             |                                          |                 |              |
| 2     |       |                |                                                                             |                                          |                 |              |
| 3     |       |                |                                                                             |                                          |                 |              |
| 4     |       |                |                                                                             |                                          |                 |              |
| 5     |       |                |                                                                             |                                          |                 |              |
| 6     |       |                |                                                                             |                                          |                 |              |

Signature of the Authorised Signatory with date & seal

Signature of the Tenderer with Company Seal

